

## Tilmann F. Spohr

### XVISORY

Haldenstrasse 5a  
CH-8134 Adliswil  
Switzerland

M : +41 79 593 50 11

T : +41 43 539 05 16

spohr@xvisory.ch

[www.XVISORY.CH](http://www.XVISORY.CH)



**Tilmann Spohr** has been in Financial Services across the globe for over 20 years in a range of strategic as well as operative management functions, with functional responsibilities in Marketing, Sales, Operations, Business Development and Human Resources. His speciality is “building profitable Client Relationships” to sustainably drive Banks’ financial results.

In mid 2010 Tilmann Spohr founded XVISORY Ltd. XVISORY offers comprehensive Advisory and Management Services with a focus on systematic Client-, Market- and Front Management in order to measurably increase Profit and Growth.

He also developed RiskAssess, a solution to analyse Risk- as well as Investor behaviour and assess the suitability of investments of Private Investors.

Before he started as an entrepreneur, he was Managing Director with Bank Sarasin as their Global Head of Marketing in Private Banking and also Chief Client Officer of the Group.

Before, he was with Credit Suisse as Head Client Insight Management with group wide responsibility for Client- & Market Research, Analytical CRM and Customer Experience Management.

In his career he also held senior Management positions within the Winterthur Group, AT Kearney Management Consultants and the Gen Re.

Tilmann Spohr is a lecturer with the HSG – Hochschule/ University of St. Gall, the ifz – Hochschule Luzern/Zug and the Swiss Finance Institute.

Tilmann Spohr was born in 1962, is married and lives with his three children in Zurich.